



MICROWARE'S CASE STUDY

CLIENT:
UBS

INDUSTRY:
Technology and
Telecommunications

BUSINESS UNIT:
Connectivity

REQUEST:
With the development of new technologies aggregated to business and with the opening of a new center of activities, Telcordia felt the need to invest in its network infrastructure to support new ways of working.

SOLUTION:
Microware implemented a high-performance network with Cisco technology for its client. This solution assured benefits that satisfy the needs presented by Telcordia.

BENEFITS:

- Provide support for BYOD technology;
- Stable and secure connection ensuring a continuous data transmission;
- Safety in the traffic of information on the network;

INVESTING CORRECTLY GUARANTEES QUICKLY AND SATISFACTORY RESULTS

Microware provided all the structure for the servers of the new national office of the UBS Brasil

“
With the solution provided by Microware, there were a considerable improvement of the system company on the implementation of its activities
”

Márcio Graciani
UBS' ICT Manager





Right Investment

Know how to invest intelligently to generate an adequate return is a challenge for many companies. The Information Technology and Communication area is one of these areas where investments can ensure a significant highlight. Know when, how and where invest requires the companies and a great dedication. In this moment, have a trusted partner can ensure a result even greater than that one expected initially.

The Moment

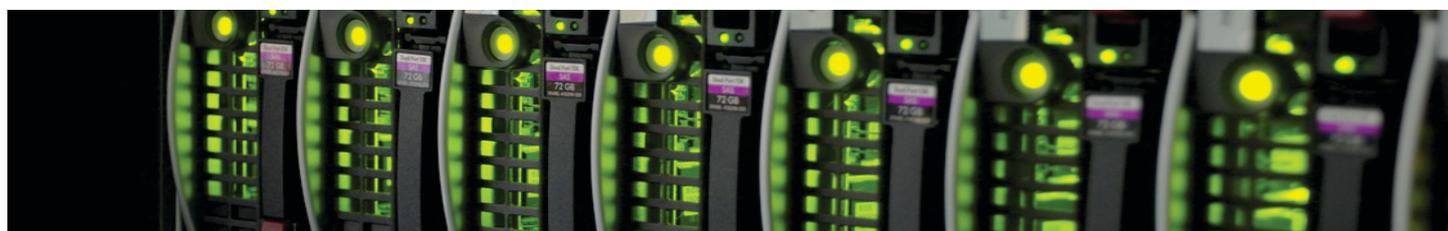
UBS, the largest bank of Switzerland and a global financial services provider firm to businesses, institutions and persons, have offices in over than 50 countries worldwide. With a solid market reputation, established in its 150 years of activities, UBS is also in Brazil with a office on São Paulo city.

Recently the company has invested in new areas, including in Brazil and it's investing in new business approaches. With a plan based on two stages, the new moment of UBS required a huge restructuring and a large investment to generate services with quality and differentiated. The first stage of its project was creating and structuring of an office that meets the demands of the company completely. A central to the actions of UBS Brazil that corresponds its global structure.

Microware Technology participated actively in this project.

The Opportunity

Partner of UBS in other opportunities, Microware was contacted to assist the company in this new moment. Microware helped the company to map their needs, trace the methods of action in the area of ICT, which resources were available to work and thus reach at a customized solution for the moment and demand of UBS. "The Microware helped us to define the best solution for our needs. It was a perfect service", said Márcio Graciani ICT Manager at UBS Brazil.





ABOUT MICROWARE

Our mission is to excel in providing I.T. solutions for business and organizations objectively, securely, and in a creative way. We are specialists in supporting companies to develop and implement effective I.T. project.

We strive to be the best technology architect, applying it intelligently to your business needs. This way we help you focus on your priorities and contribute to the expansion, to the productivity improvement, to the reduction of total costs and to the mitigation of risks of your business.

We specialize in the areas of Datacenter, Networking, Workplace, Imaging and Printing and Professional Services. We have one of the best trained team of professionals in Brazil, able to identify needs and align investments with business goals. Our work also counts with and is supported by the main global I.T. developers, manufacturers and providers.

Established in 1984, we are located in São Paulo and Rio de Janeiro, with sales forces, service centers and distribution centers covering the entire Brazilian territory. We are also a member of global networks of I.T. solution providers, and through them we help our clients with their international expansion.

We operate under a total quality system certified by the ISO:9001 standard, having our processes and procedures regularly audited, and therefore enhancing the consistency and reliability of projects developed and services rendered.

The Solution

UBS was provided with 28 HP ProLiant DL380 G7. The HP Server ProLiant DL380 G7 offers superior performance with consolidation improved over the previous generation servers. Flexibility increased, uptime business-class, advanced server management, the most recent series, processor and 2U compute density make it an ideal choice for your business. The HP Server ProLiant DL380 G7 continues to fulfill its history of excellence in engineering. Combining 2U compute density, control HP Insight, and HP Thermal Logic technology, the server is designed for a variety of implementations and applications rack. Como latest Intel[®] Xeon[®] processor 5600 series, DDR3 Registered or unbuffered DIMMs, Serial Attached SCSI (SAS) and PCI Express Gen 2 technology, the DL380 G7 is umservidor high performance, ideal for companies all types and sizes.

"With the solution offered by Microware there was a considerable improvement in the company's system and implementation of its activities", said Márcio Graciani. The partnership was crucial for the second part of the project of the company that was to be ready for a return to the brazilian's market as quick as possible and with the best structure available. For this, the delivery, maintenance and functionality of services were essential. "All the items were delivered on the agreeded time, the professionally service rendered and the monitoring have been excellent. The partnership with Microware met all expectations", said the ICT Manager.

And You?

The return obtained by your company has corresponded to the investments?

The Microware is available to support you on your demand of Information Technology and Communication solutions

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